

000000STMAA Budget Proposal
2015-2016

		2014-2015	2014-2015	2014-2015	Annual 2015-2016	proposed vs actuals
Code	Income/Expense Item	Budget	Actuals	Delta		
	Income Totals	\$187,753.00	\$184,004.18	\$(3,748.82)	\$196,348.00	\$12,343.82
	Expense Totals	\$187,763.00	\$176,971.32	\$10,791.68	\$188,146.56	\$11,175.24
	Net Totals	\$(10.00)	\$7,032.86	\$(14,540.50)	\$8,201.44	

Other info

Total in student ledgers 6/6/15	18007.55	Charms balance	43341.95
Grade 12 ledger balances	<u>723.03</u>	student ledgers	<u>17284.52</u>
Remaining student ledger totals	17284.52	cushion	26057.43

Budget update based on June 2015 board meeting - extra income is based on the removal

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		2014-2015	2014-2015	2014-2015	Annual 2015-2016	proposed vs actuals
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Comments

of the winter programs

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Comments

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Comments

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		2014-2015	2014-2015	2014-2015	Annual 2015-2016	15/16 Budget vs. 14/15 Actual	Comments
Code	Income/Expense Item	Budget	Actuals	Delta			
1001	General Fundraiser Income:	\$15,948.00	\$12,906.89	\$(3,041.11)	\$17,400.00	\$4,493.11	
1001	Gift Card Drawing	\$4,800.00	\$2,418.00		\$7,200.00		do at every concert next year (3*2400= 7200)
1001	Centerplate Levi's stadium	\$720.00	\$810.56		\$500.00		need to figure out how to get more people trained to work
1001	Bingo	\$200.00	\$215.00		\$200.00		need to promote this more
1001	Coupon Books	\$8,400.00	\$6,810.20		\$7,000.00		amazingly these did better than last year -looking at scratch off cards as possible replacement
1001	See's Candy	\$235.00	\$621.50		\$700.00		best fundraiser for student accounts after coupon books - consider doing two See's fundraisers this year
1001	DeBrito Apple Sales	\$473.00	\$400.00		\$400.00		next years delivery date is after Easter
1001	YABA Centerplate	\$1,120.00	\$1,891.69		\$-		relationship with YABA severed - no potential for this next year
1001	Spirit buttons	\$-	\$69.94		\$50.00		many left - sell at football games
1001	Levis uniforms		\$170.00		\$-		volunteers must get their own uniforms moving forward
1001	Chico bags	\$-	\$100.00		\$100.00		still hundreds left - sell for \$5 at football games
1001	Lanyard Sales	\$-	\$(600.00)		\$1,250.00		sell via students at MB camp and football games \$5 each (assumes 250 sold / 500 purchased)
1007	Music Festival Concessions	\$2,500.00	\$1,332.68	\$(1,167.32)	\$500.00	\$(832.68)	lowered - need to better control/track food giveaways to volunteers - total expenses about \$1605 - only \$815 recorded in Charms
1011	CMEA festival hosting	\$2,000.00	\$1,250.00	\$(750.00)	\$1,000.00	\$(250.00)	2 scheduled for next year at \$500 each
1012	Nob Hill	\$1,600.00	\$1,765.10	\$165.10	\$1,800.00	\$34.90	need to promote in the fall
1014	Music Marathon	\$25,000.00	\$23,066.10	\$(1,933.90)	\$25,000.00	\$1,933.90	
	Instrument lease fundraising				\$22,200.00	\$22,200.00	separate fundraising effort
1015	Spring Recording	\$1,000.00	\$169.46	\$(830.54)	\$-	\$(169.46)	think this should be just an expense - found it under event expenses too - spent about 850 this year

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1016	eScrip	\$-	\$122.03	\$122.03	\$300.00	\$177.97	this is easy money - need to promote eScrip and Safeway again
1020	Music in the Parks festival hosting	\$4,000.00	\$3,400.00	\$(600.00)	\$4,500.00	\$1,100.00	4 events at 1000 each + 500 for choral riser loan
1021	Charms Online Store	\$750.00	\$(718.45)	\$(1,468.45)	\$300.00	\$1,018.45	this year should just focus on breaking even - sell clothing at football games - will need crew
1025	Savemart Shares	\$1,000.00	\$1,019.34	\$19.34	\$1,000.00	\$(19.34)	need to promote again in the fall
1027	Dine-Outs	\$1,000.00	\$208.19	\$(791.81)	\$1,800.00	\$1,591.81	need to resurrect this (assumes 9 events X 200 earnings/event = \$1800) - could do even better with the right person running it
1028	Corporate Advertising	\$5,000.00	\$5,000.00	\$-	\$9,000.00	\$4,000.00	need a program for this in the new year
1101	Concert Band/Symphonic/WindEnsemble	\$19,125.00	\$18,605.63	\$(519.37)	\$19,750.00	\$1,144.37	200 X 125 X 79% paid
1102	Marching Band	\$86,130.00	\$76,359.92	\$(9,770.08)	\$81,370.00	\$5,010.08	100 X 850 X 79% paid +20 X 900 X 79% paying
1103	Jazz Bands	\$8,000.00	\$7,724.73	\$(275.27)	\$10,428.00	\$2,703.27	66 X 200 X 79% paying
1104	Winter Guard	\$5,950.00	\$5,187.30	\$(762.70)		\$(5,187.30)	<i>20 X 500 X 79% paid - proposed - deferred by the board</i>
1105	Winter Percussion	\$8,750.00	\$7,333.86	\$(1,416.14)		\$(7,333.86)	<i>20 X 500 X 79% paid - proposed - deferred by the board</i>
1106	Donations to General Fund	\$-	\$5,867.18	\$5,867.18		\$(5,867.18)	need a program for this in the new year
1107	Student Ledgers (money held for future student donation requirements)	\$-	\$8,536.96	\$8,536.96	\$-	\$(8,536.96)	this is the total of the monies students earned this year from fundraising that was not spent and was put in their accounts - do not count a true income
1108	Carryover transactions from 2013-2014		\$380.00	\$380.00	\$-	\$(380.00)	hopefully will not have any of these this year
1109	Fleetweek Competition	\$-	\$6,000.00	\$6,000.00	\$-	\$(6,000.00)	
6601	Westlake Trip	\$-	\$(1,512.74)	\$(1,512.74)		\$1,512.74	not going this year
	Income Totals	\$187,753.00	\$184,004.18	\$(3,748.82)	\$196,348.00	\$12,343.82	
2303	Hotel WBA Champ	\$6,000.00	\$4,257.48	\$1,742.52	\$6,000.00	\$1,742.52	leave as is

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2304	Transportation	\$37,733.00	\$28,629.92	\$9,103.08	\$35,818.52	\$7,188.60	did second bid with Royal - West Valley's bid was superior
2304	Dublin HS Comp	\$3,900.00	\$2,300.00		\$-		
2304	Foothill HS Comp	\$3,500.00	\$2,300.00		\$3,722.40		
2304	Gilroy HS Comp	\$3,533.00	\$2,558.70		\$2,798.10		
2304	Independence HS Comp	\$3,400.00	\$2,085.39		\$2,279.73		
2304	Logan HS Comp	\$3,700.00	\$2,190.00		\$3,971.00		
2304	Driver Tips	\$750.00	\$850.00		\$800.00		50 per driver per event (3 buses x 4 events + 2 buses x 2 events)
2304	Truck Rental/Gas	\$3,000.00	\$2,069.76		\$2,500.00		talk to Damien's dad
2304	Fleet Week	\$3,000.00	\$2,575.00		\$4,167.90		
2304	Driver Tips WBA	\$450.00	\$150.00		\$600.00		this number is adjusted to reflect actual projected spending
2304	Transportation WBA Championships	\$8,000.00	\$7,044.84		\$8,507.49		
2304	Truck Rental WBA Champ	\$1,000.00	\$848.73		\$1,000.00		talk to Damien's dad
2304	Sonoma Bus	\$1,350.00	\$1,892.50				
2304	Santa Cruz bus	\$2,150.00	\$1,765.00		\$2,192.90		
2304	Chabot Wind Band Festival				\$3,279.00		
2602	Scholarships CAMP	\$750.00	\$200.00	\$550.00	\$750.00	\$550.00	camp financial aid ended up at \$800 - not all entered in Charms yet
2603	Financial Aid Hawaii				\$6,000.00	\$6,000.00	financial aid to help students go to Hawaii
2618	Equipment/Supplies	\$23,225.00	\$23,367.27	\$(142.27)	\$36,601.04	\$13,233.77	
2618	Scott Brian		\$690.42		\$-		
2618	Euphonium case		\$51.60		\$-		
2618	French Horn Mouthpieces		\$338.20		\$-		
2618	Musicians Friend		\$44.47		\$-		
2618	flute stand reimbursement		\$(20.00)		\$-		
2618	USB2 Audio Interface		\$309.98		\$-		
2618	woodwind & brasswind		\$472.52				
2618	Alto flute				\$1,800.00	\$1,800.00	
2618	lease agreement				\$23,601.04	\$23,601.04	lease payment over 5 years

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2618	System Blue Baritone	\$5,000.00	\$5,525.58		\$-		not needed this year
2618	Bass Cases	\$400.00	\$517.28		\$-		not needed this year
2618	Marching Drum Harnesses	\$3,000.00	\$2,836.13		\$-		not needed this year
2618	Drum-Set	\$500.00	\$531.78		\$-		not needed this year
2618	Marching Drum Covers	\$300.00	\$418.41		\$-		not needed this year
2618	Flag Poles	\$300.00			\$350.00		adjusted based on Jackson's recommendation
2618	Rifles	\$350.00			\$300.00		adjusted based on Jackson's recommendation
2618	Show Flags	\$4,000.00	\$2,107.63		\$2,000.00		adjusted based on Jackson's recommendation
2618	Supplies-COLOR GUARD	\$300.00	\$202.13		\$300.00		misc guard equipment
2618	MB Props	\$3,000.00	\$2,779.19		\$3,000.00		revised
2618	Field Paint	\$700.00	\$449.30		\$450.00		revised
2618	Flip Book Supplies	\$600.00	\$59.90		\$200.00		online store has charges too - need to rethink this
2618	Percussion Sticks and Mallets	\$1,200.00	\$118.55		\$1,700.00		updated numbers for this year
2618	Percussion Supplies	\$400.00	\$2,613.30		\$500.00		not sure what all this was for
2618	Pins	\$500.00	\$430.50				move these to event expenses like the fleetweek patches
2618	MB pins moved to event expenses		\$(430.50)				
2618	iPad Music Stands	\$175.00			\$-		
2618	Jazz Band Risers	\$-			\$-		
2618	Winter Floor	\$2,000.00	\$2,541.71		\$2,400.00		this number can be adjusted when we need to find some budget lines items to cut
2618	Generator & Lights		\$779.19		\$-		
2619	Uniforms/Apparel	\$15,750.00	\$11,772.72	\$3,977.28	\$15,180.00	\$3,407.28	
2619	Uniforms-COLOR GUARD	\$6,000.00	\$2,193.54		\$4,400.00		25 students at approx \$175 each plus shipping
2619	MB Uniforms	\$7,000.00	\$5,655.99		\$6,000.00		need recommendation
2619	Uniform Cleaning	\$650.00	\$920.00		\$1,500.00		
2619	Uniform Supplies	\$500.00	\$1,837.69		\$1,000.00		need to breakdown expenses
2619	Membership Shirts MB	\$900.00	\$1,165.50		\$1,440.00		120 x \$12

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2619	Orange/Blue Membership Shirts	\$700.00			\$840.00		80 x \$12
3007	Staff MB	\$35,675.00	\$37,460.00	\$(1,785.00)	\$46,025.00	\$8,565.00	
3007	Auditions Spring Training Staff	\$725.00	\$700.00		\$725.00		
3007	Band Day Staff	\$-					
3007	Staff Summer Practice	\$2,200.00			\$1,600.00		
3007	Andre Phan MB Season (Guard)	\$3,000.00	\$2,125.00		\$-		
3007	Andy Hudock	\$1,000.00	\$1,000.00		\$1,500.00		includes covering travel expenses for Andy (flight)
3007	Bischoff Laura	\$1,800.00	\$1,950.00		\$1,950.00		
3007	Brian Reno MB Season	\$3,200.00	\$3,525.00				no longer on staff
3007	Color Guard Instruction MB (Jackson)	\$4,500.00	\$4,075.00		\$-		
3007	Erik Dabel MB Season	\$3,200.00	\$3,350.00		\$3,200.00		
3007	Fortino Joey MB Season	\$1,800.00	\$1,800.00		\$1,800.00		
3007	Lane Matt MB Season	\$1,050.00	\$1,975.00		\$1,050.00		
3007	Richard Krishnan MB Season	\$2,500.00	\$2,545.00		\$3,000.00		adjusted to reflect his new duties
3007	McCurdy Tyler MB Season	\$2,500.00	\$2,665.00		\$2,500.00		Julie will advise
3007	Ryan Todd MB Season	\$3,000.00	\$3,000.00		\$3,000.00		
3007	Stillwell Zak MB Season	\$2,400.00	\$2,850.00		\$-		not being rehired
3007	Thiel Kelsey MB Season	\$1,800.00	\$1,850.00		\$1,800.00		
3007	Angela Mendoza-pit				\$2,000.00		added staff member-pit
3007	Christine Lovejoy				\$2,500.00		added staff member-pit
3007	Travis Gould				\$1,500.00		adding a high brass percussion instructor
3007	Percussion Instructor-season				\$2,000.00		adding a percussion instructor for the season
3007	Jackson Esco				\$3,200.00		Color Guard caption head
3007	Ashley Gonzalez				\$1,500.00		Color Guard instructor
3007	Visual Instructor				\$2,000.00		new instructor-looking to hire
3007	Joey Edsberg				\$1,200.00		new instructor-looking to hire
3007	Lisa Avila-Weston		\$1,000.00		\$3,000.00		Color Guard instructor
3007	Casey Brohard		\$975.00		\$2,000.00		moving this line item that was in the wrong place last time and adding funds for increased instructional time
3007	Gabe Reinders		\$75.00				

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3007	Keelan Tobia		\$1,000.00		\$1,000.00		
3007	Kimberly Lewis		\$1,000.00				no longer work for us
3007	MB Percussion Instructor	\$1,000.00			\$2,000.00		part of percussion instructor season
3008	Instrument Repairs/Supplies	\$1,400.00	\$2,506.30	\$(1,106.30)	\$1,700.00	\$(806.30)	
3009	Music	\$6,395.00	\$6,312.61	\$82.39	\$3,195.00	\$(3,117.61)	need recommendation
3009	New Music	\$3,200.00	\$3,828.10	\$(628.10)	\$2,000.00		need to analyze the receipts on this
3009	Smart Music Subscription/Start up	\$500.00		\$500.00			
3009	Uke books		\$(70.00)	\$70.00			
3009	Uke arrangement - Joel Scianna		\$100.00	\$(100.00)			
3009	Book replacement		\$(10.00)				
3009	Alex Shapiro Commission Project		\$(572.72)				
3009	Noteflight Subscription	\$195.00	\$195.00	\$-	\$195.00		last paid Dec 2014
3009	New Music Jazz Program	\$2,000.00	\$2,842.24	\$(842.24)	\$1,000.00		
3009	Music Library System	\$500.00		\$500.00	\$-		Julie to re evaluate
4003	Winter Programs	\$16,000.00	\$23,257.00	\$(7,257.00)	\$-	\$(23,257.00)	proposed \$24,000 - deferred by the board
4003	Winter Percussion	\$8,000.00	\$10,015.81			\$(10,015.81)	<i>sub set of winter programs proposed (\$12,000)</i>
4003	show fees		\$1,454.00				
4003	uniforms		\$3,730.77				
4003	staff winter percussion		\$3,799.98				
4003	props		\$863.64				
4003	food		\$167.42				
4003	Winter Guard	\$8,000.00	\$13,241.19			\$(13,241.19)	<i>sub set of winter programs proposed (\$12,000)</i>
4003	show fees		\$250.00				
4003	uniforms		\$2,621.57				
4003	flags		\$270.62				
4003	staff		\$10,099.00				
4004	Membership event color guard	\$-	\$260.44	\$(260.44)	\$300.00	\$39.56	will work toward this breaking even next year
5002	Staff Concert/Jazz	\$8,600.00	\$8,982.50	\$(382.50)	\$8,750.00	\$(232.50)	

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5002	EriK Dabel	\$1,600.00	\$1,750.00		\$1,750.00		
5002	Instrument Clinicians	\$3,000.00			\$3,000.00		
5002	EriK Dabel		\$515.00				
5002	Eron Lake		\$440.00				
5002	Brandon Lake		\$240.00				
5002	Gregory Messa		\$175.00				
5002	Tracy Harris		\$225.00				
5002	Tim Smith		\$400.00				
5002	Allene Goshey		\$650.00				
5002	Samantha Johns		\$150.00				
5002	Shawn Williams		\$887.50				
5002	Richard Krishnan		\$1,250.00				
5002	Jazz Instructor	\$3,500.00	\$2,300.00		\$3,500.00		
5002	Clinicians-Jazz	\$500.00			\$500.00		
5003	Event/Recognition Expenses	\$3,075.00	\$2,051.87	\$1,023.13	\$3,240.00	\$1,188.13	includes WBA fees (was separate line last year)
5003	CMEA Plaques	\$225.00	\$200.00		\$200.00		
5003	Student PINs MB Finals	\$500.00	\$430.50		\$500.00		
5003	Senior Recognition MB	\$500.00	\$202.78		\$350.00		
5003	San Pedro Theater Rental	\$650.00	\$900.00		\$900.00		
5003	Recording Sessions	\$1,300.00			\$850.00		spent about 850 - need Charms updated
5003	Fleet week patches		\$246.38				
5003	Volunteer Award		\$4.21		\$40.00		
5003	Student Awards	\$400.00	\$68.00		\$400.00		need numbers from Gretchen
6000	Competition Fees	\$4,550.00	\$5,065.00	\$(515.00)	\$4,835.00	\$(230.00)	
6000	Volunteer Tickets for Shows	\$300.00	\$-		\$-		didn't use - bigger bands get more volunteer wristbands
6000	WBA Dues				\$1,300.00		
6000	Sonoma Registration	\$500.00	\$500.00		\$-		not going 2015/16
6000	CMEA Festival Entry Concert	\$600.00	\$600.00		\$600.00		

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6000	Honor Band Entry	\$400.00	\$80.00		\$200.00		reduce based on usage
6000	CMEA Registration Jazz	\$600.00	\$550.00		\$800.00		I am considering taking the jazz combos to their festival which is why I raised it. If we need to cut something this is it
6000	Santa Cruz Registration	\$875.00	\$660.00		\$750.00		3 jazz bands (this year we had only two)
6000	Santa Cruz Registration 2016		\$690.00		\$-		one time payment to get ahead in registration process
6000	West Valley Registration	\$75.00	\$75.00		\$75.00		
6000	Spring Jazz Trip Registration	\$1,200.00	\$800.00		\$-		no trip 2015/16
6000	Chabot Wind Band Festival		\$850.00		\$850.00		
6000	Foothill Band Review		\$260.00		\$260.00		
6002	Show Design	\$11,700.00	\$9,968.00	\$1,732.00	\$12,250.00	\$2,282.00	
6002	Reno Brian MB Tech	\$500.00	\$500.00		\$-		not needed this year
6002	MB Arrangement - Casey Brohard	\$1,800.00	\$1,800.00		\$1,800.00		
6002	Pit Music Arrangement	\$1,200.00	\$1,200.00		\$1,800.00		raise to reflect rate of new pit music arranger we just hired
6002	MB Drill Design - Todd Ryan				\$4,000.00		hired in place of Zak Stillwell
6002	Casey Brohard-	\$1,200.00					moved to proper place under staff
6002	MB music copyright		\$468.00		\$650.00		
6002	Color Guard Choreography (Jackson)	\$1,000.00	\$1,000.00		\$-		rolled into his caption head money
6002	MB Drill Design Zak Stillwell	\$3,000.00	\$2,000.00		\$-		hiring Todd Ryan instead'
6002	MB Show	\$3,000.00	\$3,000.00		\$4,000.00		
6004	WBA Dues	\$1,400.00	\$1,550.00	\$(150.00)	\$-	\$(1,550.00)	move entire category under competition fees
6004	Western Band	\$1,400.00	\$1,550.00				
6004	Foothill Band Review-		\$260.00				
6004	move band review to comp fees		\$(260.00)				
6006	Food services	\$10,500.00	\$7,327.09	\$3,172.91	\$8,600.00	\$1,272.91	
6006	Music Festival concessions	\$1,000.00					moved to income item
6006	Band Day Potluck 2015	\$-			\$300.00		potluck - STMAA provides paper products, utensils, table coverings etc.
6006	Band Day Meal 2015	\$300.00					haven't done in a couple of years

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6006	Banquet Marching Band	\$300.00			\$300.00		potluck - STMAA provides paper products, utensils, table coverings etc.
6006	Senior Dinner MB	\$500.00			\$500.00		
6006	Competition Food	\$5,000.00	\$4,983.02		\$4,000.00		4 * 1000 per event
6006	Food WBA Champ	\$2,400.00	\$1,901.83		\$3,000.00		
6006	Sonoma Food	\$500.00					not going in 2015/16
6006	Santa Cruz Meal	\$500.00	\$442.24		\$500.00		
9001	Bank Fees	\$60.00	\$17.18	\$42.82	\$60.00	\$42.82	
9002	Band Director Professional Development	\$2,000.00	\$1,255.40	\$744.60	\$1,500.00	\$244.60	
9009	Insurance	\$260.00	\$275.00	\$(15.00)	\$275.00	\$-	
9017	Printing/Office Supplies	\$1,050.00	\$965.65	\$84.35	\$1,210.00	\$244.35	removed post office box fee 31 moved to where belongs
9017	post office box		\$31.00				
9017	move post office box rental		\$(31.00)				
9017	Check Printing Fee	\$-					
9017	Postage/Office Supplies	\$500.00	\$411.86		\$500.00		
9017	Teacher Expense - Misc	\$350.00	\$519.01		\$650.00		
9017	Concert Program Printing	\$200.00	\$34.78		\$60.00		
9023	Professional Fees	\$1,640.00	\$1,489.89	\$150.11	\$1,857.00	\$367.11	
9023	600building.com renewal (GoDaddy)		\$213.89		\$215.00		September
9023	Charms	\$300.00			\$300.00		June
9023	iVolunteer	\$80.00	\$79.00		\$80.00		March
9023	P.O. Box Rental	\$60.00	\$31.00		\$62.00		every 6 months last paid 2/5/15
9023	Tax Prep	\$1,200.00	\$1,166.00		\$1,200.00		September - taxes due Nov 15th
	Expense Totals	\$187,763.00	\$176,971.32	\$10,791.68	\$188,146.56	\$11,175.24	
	Net Totals	\$(10.00)	\$7,032.86	\$(14,540.50)	\$8,201.44		

Other info

Total in student ledgers 6/6/15

18007.55

Charms balance

43341.95

000000STMAA Budget Proposal
2015-2016

		2014-2015	2014-2015	2014-2015	Annual 2015-2016	15/16 Budget vs. 14/15 Actual	Comments
Code	Income/Expense Item	Budget	Actuals	Delta			
	Grade 12 ledger balances	<u>723.03</u>		student ledgers	<u>17284.52</u>		
	Remaining student ledger totals	17284.52		cushion	26057.43		

Budget update based on June 2015 board meeting - extra income is based on the removal of the winter programs

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2015-2016

		2014-2015	2014-2015	2014-2015	2015-2016
Code	Income/Expense Item	Budget	Actuals	Delta	Budget
1001	General Fundraiser Income:	\$15,948.00	\$12,906.89	\$(3,041.11)	\$17,400.00
1001	Gift Card Drawing	\$4,800.00	\$2,418.00		\$7,200.00
1001	Centerplate Levi's stadium	\$720.00	\$810.56		\$500.00
1001	Bingo	\$200.00	\$215.00		\$200.00
1001	Coupon Books	\$8,400.00	\$6,810.20		\$7,000.00
1001	See's Candy	\$235.00	\$621.50		\$700.00
1001	DeBrito Apple Sales	\$473.00	\$400.00		\$400.00
1001	YABA Centerplate	\$1,120.00	\$1,891.69		\$-
1001	Spirit buttons	\$-	\$69.94		\$50.00
1001	Levis uniforms		\$170.00		\$-
1001	Chico bags	\$-	\$100.00		\$100.00
1001	Lanyard Sales	\$-	\$(600.00)		\$1,250.00
1007	Music Festival Concessions	\$2,500.00	\$1,332.68	\$(1,167.32)	\$500.00
1011	CMEA festival hosting	\$2,000.00	\$1,250.00	\$(750.00)	\$1,000.00
1012	Nob Hill	\$1,600.00	\$1,765.10	\$165.10	\$1,800.00
1014	Music Marathon	\$25,000.00	\$23,066.10	\$(1,933.90)	\$25,000.00
	Instrument lease fundraising				\$22,200.00
1015	Spring Recording	\$1,000.00	\$169.46	\$(830.54)	\$-
1016	eScrip	\$-	\$122.03	\$122.03	\$300.00
1020	Music in the Parks festival hosting	\$4,000.00	\$3,400.00	\$(600.00)	\$4,500.00
1021	Charms Online Store	\$750.00	\$(718.45)	\$(1,468.45)	\$300.00
1025	Savemart Shares	\$1,000.00	\$1,019.34	\$19.34	\$1,000.00
1027	Dine-Outs	\$1,000.00	\$208.19	\$(791.81)	\$1,800.00
1028	Corporate Advertising	\$5,000.00	\$5,000.00	\$-	\$9,000.00
1101	Concert Band/Symphonic/WindEnsemble	\$19,125.00	\$18,605.63	\$(519.37)	\$19,750.00
1102	Marching Band	\$86,130.00	\$76,359.92	\$(9,770.08)	\$81,370.00

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2015-2016

		2014-2015	2014-2015	2014-2015	2015-2016
Code	Income/Expense Item	Budget	Actuals	Delta	Budget
1103	Jazz Bands	\$8,000.00	\$7,724.73	\$(275.27)	\$10,428.00
1104	Winter Guard	\$5,950.00	\$5,187.30	\$(762.70)	
1105	Winter Percussion	\$8,750.00	\$7,333.86	\$(1,416.14)	
1106	Donations to General Fund	\$-	\$5,867.18	\$5,867.18	
1107	Student Ledgers (money held for future student donation requirements)	\$-	\$8,536.96	\$8,536.96	\$-
1108	Carryover transactions from 2013-2014		\$380.00	\$380.00	\$-
1109	Fleetweek Competition	\$-	\$6,000.00	\$6,000.00	\$-
6601	Westlake Trip	\$-	\$(1,512.74)	\$(1,512.74)	
	Income Totals	\$187,753.00	\$184,004.18	\$(3,748.82)	\$196,348.00
2303	Hotel WBA Champ	\$6,000.00	\$4,257.48	\$1,742.52	\$6,000.00
2304	Transportation	\$37,733.00	\$28,629.92	\$9,103.08	\$35,818.52
2304	Dublin HS Comp	\$3,900.00	\$2,300.00		\$-
2304	Foothill HS Comp	\$3,500.00	\$2,300.00		\$3,722.40
2304	Gilroy HS Comp	\$3,533.00	\$2,558.70		\$2,798.10
2304	Independence HS Comp	\$3,400.00	\$2,085.39		\$2,279.73
2304	Logan HS Comp	\$3,700.00	\$2,190.00		\$3,971.00
2304	Driver Tips	\$750.00	\$850.00		\$800.00
2304	Truck Rental/Gas	\$3,000.00	\$2,069.76		\$2,500.00
2304	Fleet Week	\$3,000.00	\$2,575.00		\$4,167.90
2304	Driver Tips WBA	\$450.00	\$150.00		\$600.00
2304	Transportation WBA Championships	\$8,000.00	\$7,044.84		\$8,507.49
2304	Truck Rental WBA Champ	\$1,000.00	\$848.73		\$1,000.00

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		2014-2015	2014-2015	2014-2015	2015-2016
Code	Income/Expense Item	Budget	Actuals	Delta	Budget
2304	Sonoma Bus	\$1,350.00	\$1,892.50		
2304	Santa Cruz bus	\$2,150.00	\$1,765.00		\$2,192.90
2304	Chabot Wind Band Festival				\$3,279.00
2602	Scholarships CAMP	\$750.00	\$200.00	\$550.00	\$750.00
2603	Financial Aid Hawaii				\$6,000.00
2618	Equipment/Supplies	\$23,225.00	\$23,367.27	\$(142.27)	\$36,601.04
2618	Scott Brian		\$690.42		\$-
2618	Euphonium case		\$51.60		\$-
2618	French Horn Mouthpieces		\$338.20		\$-
2618	Musicians Friend		\$44.47		\$-
2618	flute stand reimbursement		\$(20.00)		\$-
2618	USB2 Audio Interface		\$309.98		\$-
2618	woodwind & brasswind		\$472.52		
2618	Alto flute				\$1,800.00
2618	lease agreement				\$23,601.04
2618	System Blue Baritone	\$5,000.00	\$5,525.58		\$-
2618	Bass Cases	\$400.00	\$517.28		\$-
2618	Marching Drum Harnesses	\$3,000.00	\$2,836.13		\$-
2618	Drum Set	\$500.00	\$531.78		\$-
2618	Marching Drum Covers	\$300.00	\$418.41		\$-
2618	Flag Poles	\$300.00			\$350.00
2618	Rifles	\$350.00			\$300.00
2618	Show Flags	\$4,000.00	\$2,107.63		\$2,000.00
2618	Supplies-COLOR GUARD	\$300.00	\$202.13		\$300.00
2618	MB Props	\$3,000.00	\$2,779.19		\$3,000.00
2618	Field Paint	\$700.00	\$449.30		\$450.00

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		2014-2015	2014-2015	2014-2015	2015-2016
Code	Income/Expense Item	Budget	Actuals	Delta	Budget
2618	Flip Book Supplies	\$600.00	\$59.90		\$200.00
2618	Percussion Sticks and Mallets	\$1,200.00	\$118.55		\$1,700.00
2618	Percussion Supplies	\$400.00	\$2,613.30		\$500.00
2618	Pins	\$500.00	\$430.50		
2618	MB pins moved to event expenses		\$(430.50)		
2618	iPad Music Stands	\$175.00			\$-
2618	Jazz Band Risers	\$-			\$-
2618	Winter Floor	\$2,000.00	\$2,541.71		\$2,400.00
2618	Generator & Lights		\$779.19		\$-
2619	Uniforms/Apparel	\$15,750.00	\$11,772.72	\$3,977.28	\$15,180.00
2619	Uniforms-COLOR GUARD	\$6,000.00	\$2,193.54		\$4,400.00
2619	MB Uniforms	\$7,000.00	\$5,655.99		\$6,000.00
2619	Uniform Cleaning	\$650.00	\$920.00		\$1,500.00
2619	Uniform Supplies	\$500.00	\$1,837.69		\$1,000.00
2619	Membership Shirts MB	\$900.00	\$1,165.50		\$1,440.00
2619	Orange/Blue Membership Shirts	\$700.00			\$840.00
3007	Staff MB	\$35,675.00	\$37,460.00	\$(1,785.00)	\$46,025.00
3007	Auditions Spring Training Staff	\$725.00	\$700.00		\$725.00
3007	Band Day Staff	\$-			
3007	Staff Summer Practice	\$2,200.00			\$1,600.00
3007	Andre Phan MB Season (Guard)	\$3,000.00	\$2,125.00		\$-
3007	Andy Hudock	\$1,000.00	\$1,000.00		\$1,500.00
3007	Bischoff Laura	\$1,800.00	\$1,950.00		\$1,950.00
3007	Brian Reno MB Season	\$3,200.00	\$3,525.00		
3007	Color Guard Instruction MB (Jackson)	\$4,500.00	\$4,075.00		\$-

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		2014-2015	2014-2015	2014-2015	2015-2016
Code	Income/Expense Item	Budget	Actuals	Delta	Budget
3007	Erik Dabel MB Season	\$3,200.00	\$3,350.00		\$3,200.00
3007	Fortino Joey MB Season	\$1,800.00	\$1,800.00		\$1,800.00
3007	Lane Matt MB Season	\$1,050.00	\$1,975.00		\$1,050.00
3007	Richard Krishnan MB Season	\$2,500.00	\$2,545.00		\$3,000.00
3007	McCurdy Tyler MB Season	\$2,500.00	\$2,665.00		\$2,500.00
3007	Ryan Todd MB Season	\$3,000.00	\$3,000.00		\$3,000.00
3007	Stillwell Zak MB Season	\$2,400.00	\$2,850.00		\$-
3007	Thiel Kelsey MB Season	\$1,800.00	\$1,850.00		\$1,800.00
3007	Angela Mendoza-pit				\$2,000.00
3007	Christine Lovejoy				\$2,500.00
3007	Travis Gould				\$1,500.00
3007	Percussion Instructor-season				\$2,000.00
3007	Jackson Esco				\$3,200.00
3007	Ashley Gonzalez				\$1,500.00
3007	Visual Instructor				\$2,000.00
3007	Joey Edsberg				\$1,200.00
3007	Lisa Avila-Weston		\$1,000.00		\$3,000.00
3007	Casey Brohard		\$975.00		\$2,000.00
3007	Gabe Reinders		\$75.00		
3007	Keelan Tobia		\$1,000.00		\$1,000.00
3007	Kimberly Lewis		\$1,000.00		
3007	MB Percussion Instructor	\$1,000.00			\$2,000.00
3008	Instrument Repairs/Supplies	\$1,400.00	\$2,506.30	\$(1,106.30)	\$1,700.00
3009	Music	\$6,395.00	\$6,312.61	\$82.39	\$3,195.00
3009	New Music	\$3,200.00	\$3,828.10	\$(628.10)	\$2,000.00

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		2014-2015	2014-2015	2014-2015	2015-2016
Code	Income/Expense Item	Budget	Actuals	Delta	Budget
3009	Smart Music Subscription/Start up	\$500.00		\$500.00	
3009	Uke books		\$(70.00)	\$70.00	
3009	Uke arrangement—Joel Scianna		\$100.00	\$(100.00)	
3009	Book replacement		\$(10.00)		
3009	Alex Shapiro Commission Project		\$(572.72)		
3009	Noteflight Subscription	\$195.00	\$195.00	\$-	\$195.00
3009	New Music Jazz Program	\$2,000.00	\$2,842.24	\$(842.24)	\$1,000.00
3009	Music Library System	\$500.00		\$500.00	\$-
4003	Winter Programs	\$16,000.00	\$23,257.00	\$(7,257.00)	
4003	Winter Percussion	\$8,000.00	\$10,015.81		
4003	show fees		\$1,454.00		
4003	uniforms		\$3,730.77		
4003	staff winter percussion		\$3,799.98		
4003	props		\$863.64		
4003	food		\$167.42		
4003	Winter Guard	\$8,000.00	\$13,241.19		
4003	show fees		\$250.00		
4003	uniforms		\$2,621.57		
4003	flags		\$270.62		
4003	staff		\$10,099.00		
4004	Membership event color guard	\$-	\$260.44	\$(260.44)	\$300.00
5002	Staff Concert/Jazz	\$8,600.00	\$8,982.50	\$(382.50)	\$8,750.00
5002	EriK Dabel	\$1,600.00	\$1,750.00		\$1,750.00
5002	Instrument Clinicians	\$3,000.00			\$3,000.00
5002	EriK Dabel		\$515.00		

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		2014-2015	2014-2015	2014-2015	2015-2016
Code	Income/Expense Item	Budget	Actuals	Delta	Budget
5002	Eron Lake		\$440.00		
5002	Brandon Lake		\$240.00		
5002	Gregory Messa		\$175.00		
5002	Tracy Harris		\$225.00		
5002	Tim Smith		\$400.00		
5002	Allene Goshey		\$650.00		
5002	Samantha Johns		\$150.00		
5002	Shawn Williams		\$887.50		
5002	Richard Krishnan		\$1,250.00		
5002	Jazz Instructor	\$3,500.00	\$2,300.00		\$3,500.00
5002	Clinicians-Jazz	\$500.00			\$500.00
5003	Event/Recognition Expenses	\$3,075.00	\$2,051.87	\$1,023.13	\$3,240.00
5003	CMEA Plaques	\$225.00	\$200.00		\$200.00
5003	Student PINs MB Finals	\$500.00	\$430.50		\$500.00
5003	Senior Recognition MB	\$500.00	\$202.78		\$350.00
5003	San Pedro Theater Rental	\$650.00	\$900.00		\$900.00
5003	Recording Sessions	\$1,300.00			\$850.00
5003	Fleet week patches		\$246.38		
5003	Volunteer Award		\$4.21		\$40.00
5003	Student Awards	\$400.00	\$68.00		\$400.00
6000	Competition Fees	\$4,550.00	\$5,065.00	\$(515.00)	\$4,835.00
6000	Volunteer Tickets for Shows	\$300.00	\$-		\$-
6000	WBA Dues				\$1,300.00
6000	Sonoma Registration	\$500.00	\$500.00		\$-
6000	CMEA Festival Entry Concert	\$600.00	\$600.00		\$600.00

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		2014-2015	2014-2015	2014-2015	2015-2016
Code	Income/Expense Item	Budget	Actuals	Delta	Budget
6000	Honor Band Entry	\$400.00	\$80.00		\$200.00
6000	CMEA Registration Jazz	\$600.00	\$550.00		\$800.00
6000	Santa Cruz Registration	\$875.00	\$660.00		\$750.00
6000	Santa Cruz Registration 2016		\$690.00		\$-
6000	West Valley Registration	\$75.00	\$75.00		\$75.00
6000	Spring Jazz Trip Registration	\$1,200.00	\$800.00		\$-
6000	Chabot Wind Band Festival		\$850.00		\$850.00
6000	Foothill Band Review		\$260.00		\$260.00
6002	Show Design	\$11,700.00	\$9,968.00	\$1,732.00	\$12,250.00
6002	Reno Brian MB Tech	\$500.00	\$500.00		\$-
6002	MB Arrangement - Casey Brohard	\$1,800.00	\$1,800.00		\$1,800.00
6002	Pit Music Arrangement	\$1,200.00	\$1,200.00		\$1,800.00
6002	MB Drill Design - Todd Ryan				\$4,000.00
6002	Casey Brohard	\$1,200.00			
6002	MB music copyright		\$468.00		\$650.00
6002	Color Guard Choreography (Jackson)	\$1,000.00	\$1,000.00		\$-
6002	MB Drill Design Zak Stillwell	\$3,000.00	\$2,000.00		\$-
6002	MB Show	\$3,000.00	\$3,000.00		\$4,000.00
6004	WBA Dues	\$1,400.00	\$1,550.00	\$(150.00)	\$-
6004	Western Band	\$1,400.00	\$1,550.00		
6004	Foothill Band Review		\$260.00		
6004	move band review to comp fees		\$(260.00)		
6006	Food services	\$10,500.00	\$7,327.09	\$3,172.91	\$8,600.00
6006	Music Festival concessions	\$1,000.00			
6006	Band Day Potluck 2015	\$-			\$300.00
6006	Band Day Meal 2015	\$300.00			

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		2014-2015	2014-2015	2014-2015	2015-2016
Code	Income/Expense Item	Budget	Actuals	Delta	Budget
6006	Banquet Marching Band	\$300.00			\$300.00
6006	Senior Dinner MB	\$500.00			\$500.00
6006	Competition Food	\$5,000.00	\$4,983.02		\$4,000.00
6006	Food WBA Champ	\$2,400.00	\$1,901.83		\$3,000.00
6006	Sonoma Food	\$500.00			
6006	Santa Cruz Meal	\$500.00	\$442.24		\$500.00
9001	Bank Fees	\$60.00	\$17.18	\$42.82	\$60.00
9002	Band Director Professional Development	\$2,000.00	\$1,255.40	\$744.60	\$1,500.00
9009	Insurance	\$260.00	\$275.00	\$(15.00)	\$275.00
9017	Printing/Office Supplies	\$1,050.00	\$965.65	\$84.35	\$1,210.00
9017	post office box		\$31.00		
9017	move post office box rental		\$(31.00)		
9017	Check Printing Fee	\$-			
9017	Postage/Office Supplies	\$500.00	\$411.86		\$500.00
9017	Teacher Expense - Misc	\$350.00	\$519.01		\$650.00
9017	Concert Program Printing	\$200.00	\$34.78		\$60.00
9023	Professional Fees	\$1,640.00	\$1,489.89	\$150.11	\$1,857.00
9023	600building.com renewal (GoDaddy)		\$213.89		\$215.00
9023	Charms	\$300.00			\$300.00
9023	iVolunteer	\$80.00	\$79.00		\$80.00
9023	P.O. Box Rental	\$60.00	\$31.00		\$62.00
9023	Tax Prep	\$1,200.00	\$1,166.00		\$1,200.00
	Expense Totals	\$187,763.00	\$176,971.32	\$10,791.68	\$188,146.56
	Net Totals	\$(10.00)	\$7,032.86	\$(14,540.50)	\$8,201.44

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		2014-2015	2014-2015	2014-2015	2015-2016
Code	Income/Expense Item	Budget	Actuals	Delta	Budget

Other info

Total in student ledgers 6/6/15	18007.55	Charms balance	43341.95
Grade 12 ledger balances	<u>723.03</u>	student ledgers	<u>17284.52</u>
Remaining student ledger totals	17284.52	cushion	26057.43

Budget update based on June 2015 board meeting - extra income is based on the removal of the winter prog

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